



**Amy Sargent of
CyberPeake**

CyberPeake Making Cloud-Based Business Safe and Secure



CyberPeake is an IT security firm that provides solutions, both on premise and cloud-based which secure your infrastructure, protect your business and maintain business continuity. The company partners with managed service providers (MSPs) to bring critical cyber security services and expertise to help MSPs become MSSPs (managed security service providers).

Insight360 is a rapidly growing Canton-based managed service provider that provides IT support and services to a myriad of industries but most specifically, healthcare providers.

With increasing security requirements as well as increasing vulnerabilities, Insight360 is looking to expand their network security services, from a "nice-to-have" to a "must-have" for its clients.

Doug Wharton, Insight360's co-owner and infrastructure specialist turned to a partnership with CyberPeake when faced with some steep security challenges regarding a client whose infrastructure was beyond outdated.

He explains that he partnered with CyberPeake because their "IT security experience is both deeper and broader than we have in house. I'm not being humble; CyberPeake's IT security knowledge is better than 95% of all firms like ours. They know IT security, inside and out including why and what your business needs, and more importantly, how to make it work. They have the working knowledge of networks, network security, and the overall protection that every business needs."

CyberPeake was contracted by Insight360 recently to help with a medical billing client who had not updated its firewalls in more than a decade. Additionally, the medical billing company was struggling with integrating its geographically disparate locations. Two locations, on opposite ends of Ohio were unable to communicate on out-of-date, unsecure networks.

The solution CyberPeake deployed was a Cisco Meraki network to serve as firewalls and a VPN link between the newly virtualized networks so the offices could effectively interact and communicate. Also required is connecting approximately 75 customers via VPN.

"We probably could have gotten there ourselves and deployed Meraki, but it would have taken so much more time and slowed down the project. You also have to consider opportunity costs in big projects like this one," explains Wharton. "CyberPeake updated everything related to network security for both locations and the customer connections. CyberPeake designed and implemented it all."

"When we look for firms to partner with, the most critical factor in selection is not rocket science – it's a proven track record of real-world experience, says Wharton. "CyberPeake has years of network experience and security skills. They may not have seen it all, but they have the experience to figure it out! Trust the team from CyberPeake to be the authorities on network security, empathetic to your business needs, and enjoy a business relationship with an extremely personable team of professionals."

